
PRESS RELEASE

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Hammonia Oleo® is expanding its sales partnership with Industrial Química Lasem in Germany in the field of Cosmetics

Hammonia Oleochemicals GmbH, Hamburg (HOC) and Industrial Química Lasem, S.A.U., Castellgalí / Barcelona (IQL) have expanded their partnership in Germany. From April 4, 2020, HOC will also supply the specialty esters of the leading European manufacturer, in addition to the existing products of the parent company Nisshin Oillio, for applications in cosmetics in Germany.

The successful cooperation between the two partners began in 2018 for applications other than cosmetics. With today's step, Hammonia Oleo® is expanding its product portfolio for cosmetic raw materials sustainably. IQL offers its customers a large portfolio of emollients, emulsifiers and thickeners that have been specially developed for personal care applications. Manufacturers of products for skin care, hair care, decorative cosmetics, sun care, creams & lotions, but also for styling & hair sprays can find the proper raw materials at IQL. In addition to MCT based on coconut, monohydric alcohol esters, polyhydric alcohol esters and monohydric alcohol esters forming the product base.

Marc Schlüter, Managing Partner of Hammonia Oleochemicals, explains: "We are very pleased to be able to further expand the existing successful strategic partnership with IQL. For our customers in Germany, the high-performance products create additional synergies with our natural waxes and thickeners in their formulations, combined with our extensive application know-how and daily support."

"Hammonia Oleochemicals is an established and reliable partner for our customers. Together we strive to further expand our existing market presence in Germany for the benefit of our customers" said Noboru Hishikawa, CEO of IQL. "Our customers' demand for natural raw materials is increasing in many markets, especially in German-speaking countries. As an innovative company, we can react quickly to new trends, such as the strong demand for natural and renewable ingredients, and changes in the global market. With HOC we have a distribution partner who thanks to his know-how can represent us excellently on the market.", commented Dr. Angel Martinez, CCO of IQL.

www.hammonia-oleo.com

About Industrial Química Lasem, S.A.U.:

Industrial Química Lasem (IQL), founded in 1947, is a leading European oleochemicals manufacturer based near Barcelona in Spain. IQL belongs to The Nisshin OilliO Group, Japan, a group listed on the Tokyo Stock Exchange with more than 2,700 employees. Today IQL is one of the largest manufacturers of fatty acid esters and offers an extensive portfolio covering many areas of application.

About Hammonia Oleochemicals GmbH:

Hammonia Oleochemicals GmbH is the competent and reliable specialist for the marketing and distribution of oleochemical products, waxes as well as natural rawmaterials and their derivatives. True to the motto, going beyond distribution, HOC ensures the best possible service for customers and delivery partners. As a family business, decades of experience in natural wax and the oleochemical industry are combined with the traditional values of Hamburg merchants. The name HOC stands for responsibility and reliability, for professionalism and passion.

For more information, please visit: www.hammonia-oleo.com.